

## QUARTER REPORT





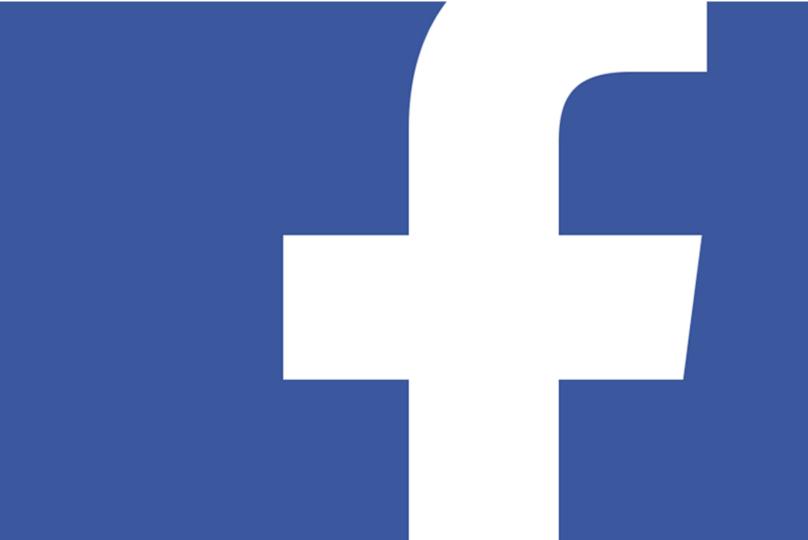


## Social media is the new Passport Google is the visa for Business



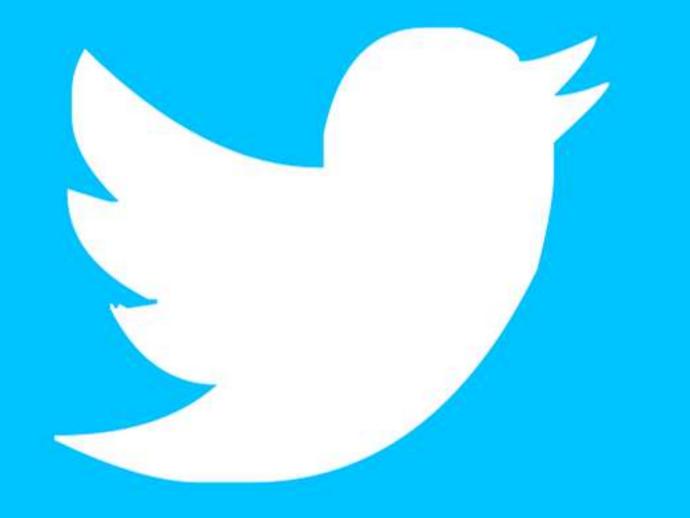


## FAN BASE



## PARAMETERS SEPTEMBER OCTOBER NOVEMBER

Engagement Rate	29%	18%	30%
Reactions	46,516	44,356	1,24,612
Reach	1,59,333	2,49,513	4,17,708
Impressions	1,86,762	2,64,203	4,34,987



PARAMETERS	SEPTEMBER	OCTOBER	NOVEMBER
TWEETS	30	15	210
IMPRESSIONS	$98.7\mathrm{K}$	11.6k	116k
FOLLOWERS	929	930	1,019
PROFILE VISITS	1486	71	3756
ENGAGEMENT RATE	1.3%	0.3%	18.6%



PARAMETERS	SEPTEMBER	OCTOBER	NOVEMBER
Posts	23	19	24
Followers	3,346	3,426	3,511
Likes	51,699	41,731	89,621
Reach	15,837	1,28,870	10,199
Impressions	23,616	1,47,497	14,148
Video Views	535	23,912	40,649



# CAMPAIGN, CONTESTS and LAUNCH



## **SEPTEMBER** CONTEST

### **CONTEST CREATIVES**

....



In a world of internet and social media, it is no more difficult to find people. Share your story and tag the one who has been your guiding light.

You can share your pictures with them too.

#StrokeToMasterStroke #Contest #ContestAlert #ContestIndia #TeachersDay



3:29 PM - Sep 4, 2019 - Twitter Web App

|| View Tweet activity

37 Retweets 63 Likes



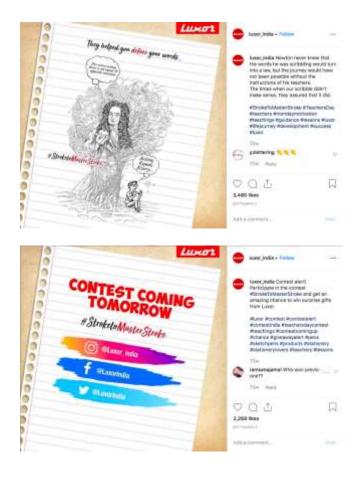
Published by Maverick Digl (1) - September 3 - Ca

A.P.J. Abdul Kalam never realized that his cluttered letters would turn into a book one day and certainly, this would have not happened without his teacher's guidance.

The times when it was hard for us to pen down our ideas, our teachers made sure that our letters were composed well.

#StrokeToMasterStroke #TeachersDay #Luxor





### CONTEST ENTRIES



MONA BATRA 🔜 @MBatra01 · Sep 4

#### Replying to @LuxorIndia

My Inspiration is My Mom who is School Teacher she Inspire Me for Good Deeds

Today I'm Successful Bcoz of My Mom

11

She Always Said Do Work with Honesty, Responsibility & Give your 100% Nobody Can stop you to be Successful, I Always Do the Same #StrokeToMasterStroke

#### #TeachersDay

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6



Rujuta Jadhav @Rujulicious · Sep 4 Replying to @Luxorindia @Contest\_Alert and 7 others #StrokeToMasterStroke #Contest #ContestAlert #ContestIndia #TeachersDay Gurus are one of the greatest people whom you come across in your life. They are not only the selfless givers but also the mentors of your life. My favourite Guru is Arpeeta Ma'am.



17

ne of the greatest people whom you con They are not only the selfless givers but a your life. My favourite Guru is Arpeeta M I an environment of enthusiasm for learn n for growing, and room for making mista m grateful to have her as my teacher. She job not like a profession but her passion. her who never showed me the way, inste search for it myself. No amount of thank all that she has done for me. I found guid discipline and love, everything, in one pe is Arpeeta ma'am. Without her, I would I he has inspired me to do better in life an aghout. Thanks for being a true mentor. It acher but a parent to me. ---Rujuta. J

Mehek Mahtani in a world full of people, the person who has been my guiding light and saviour is my father! He loves me unconditionally and not a moment that I think I'm alone! He's been the strongest foundation of my life, having taught me to love Math which to beg... See More



Like - Reply - Message - 13w - Edited

\_i\_am\_jini\_\_ Not a teacher, not my  $\sim$ momma not my papa not best friend,not my boyfriend.... Someone who is just my friend ... @\_i\_am\_junaid\_\_ and very special to me.... Came to my life to made me the person I were meant to be .... And always try to make me feel happy .!!! I'm so happy and proud to have a frnd like you.... To have you in my life!!! 😘 😘

13w 1 like Reply

View replies (3)



Sapna Udaywal Luxor India

Teahers are our Guru (in hindi) -

Gu' means Guhya or darkness and 'Ru' means remover or alleviator. They are torch bearers .Teacher or Guru removes our ignorance and elighten our path towards happy ,successful,worth Svino He

They polish our potentials and mould us in a pefect and wise individual.

I feel Thankful from the core of heart for my teachers who showed utmost patience to imbibe great values and knowledge in me. My Maths and music teacher left no stone unturned to help me to overcome my phoble of numbers and Maths .Her music classed used to be great stress busters for all

She always motivated us by saying - "No obstacle can be bigger than your courage and self confidence to overcome it so never give up\*

"Kosish Karne walo ki kabhi haar nahi hoti Mehmat kabhi bekaar nahi boti" Deepilca Deepaix Vani Audichva Savita Baghel Arti ChAudhary Sudipto Naravan Rehana A. Khambally



Like Reply Metaton 13w

Supta Sarkar ritraDutta ma'am was my favourite teacher. She is the one who understood my strength and tried to bring the best out of me. She proved that learning can be joyous and pleasant experience. She had done wonders with me by enlightening me with wisdom, tran... See More

Like - Reply - Massager / 12w





Reaction	Reach	Impressions	Comments
24,828	85,001	96,488	196



Likes	Engagement	Retweets	Replies
395	2.6%	266	101

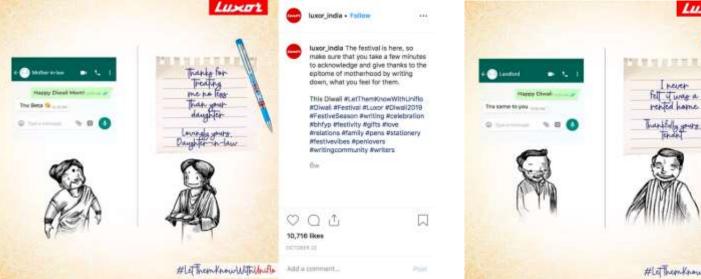


Likes	Comments	Reach	Impression
28,520	167	7,413	11,258



## **OCTOBER** CAMPAIGN

### **CAMPAIGN CREATIVES**



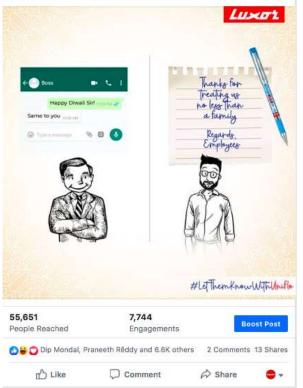
Luxor luxor\_india + Follow: .... luxor\_india Write, to keep up with the good relations by expressing your sincere gratitude towards the ones, who offer you a pleasant stay and treat you no less than a family. This Diwali #LetThomKnowWithUnitio #Diwali Edited al #Luxor #Celebration #diwali2019 #diwaliwishes #writing **#writingcommunity #festivity #pens** #thoughts #conversation **#communication #stationeries** #stationeryaddict #markers #highlighters #landlord #tenants #families #homes ē. OIL 10.050 likes 001088838 #Let Them Knowleth the for Add a comment...

Luxor India Published by Maverick Digi (7) · October 24 · Q ...

Let your seniors know how much you appreciate their understanding and support.

This Diwali Open up to the ones, you rarely do and #LetThemKnowWithUniflo

#### #Diwali #Festival #Celebration #Diwali2019 #Luxor

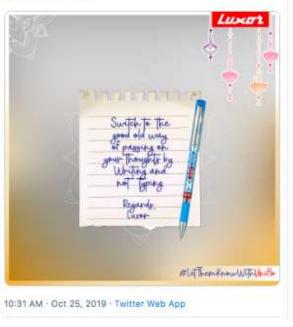


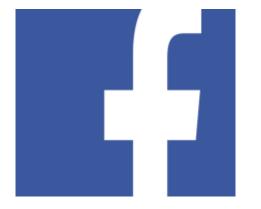


#### This Diwali, say no to abbreviations and short sentences by composing a letter that carries warmth to your conversation.

Share with us a picture of what message are you going to share with your loved ones, this Diwali.

#### #LetThemKnowWithUniflo #Diwali #Diwali2019 #Dhanteras2019





Reaction	Reach	Impressions	Comments
36,828	2,32,265	2,42,689	46



Likes	Comments	Reach	Impression	Video Views
40,439	03	2,464	3,538	23,569



## NOVEMBER CONTEST

### **CONTEST CREATIVES**





Create your fondest memory by showing your creativity using sketch or DIY and share an image of the same by using the #LuxorTakesYouBack

#### #Contest #ContestAlert #ChildrensDay2019





Published by Maverick Digi 17 - November 14 at 11:49 AM - Q

'Its never too late' has been rightly said.

Though, we all have lost the charm and essence of those carefree days but who doesnt wants to relive the childhood all over again.

This Childrens day let us all travel back in time to be a child once again.... See More



### **CONTEST ENTRIES**

Lasortedia discussinglia - Nov 14 We all remember how this game imploded our minds. Tricky one!!

#### #LouryTakenYouBack #DriktwoodVerraries

Supports 5 Ohosh 7 (Inchiled, Surr-Hein 14)
 Implied to 90, controls all Monal Denter and 7 others
 Det game, Search quick and anythody, wydrine was cane play
 Lest to enjoyed blaying with my youngest brother. If an playing with
 Minis my case of with (Ld) 2010

#UxorfikesYsuBeck 401484endbay 61Lesstrata 81fixefoot3 80everginse 80everginse 80everginse 80everginsett, 6vestigenth/66







Arvind Kumar Sonwani I spent my childhood on village. What I saw while growing up was big trees, greenery and beautiful nature.

This is sketched by which is showing my fondest childhood memory in the form of nature. #LuxorTakesYouBack.... See More



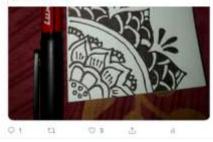


Grisst world!

WLunne Yolmer Youffacts #ContestAlert

Namishe Jain @varnishe.jain \*Nov 13
Resigning to @Lucethelie @NewsContext and 7 others
1) art used to draw mehend in the back of my mugh copy.
The good odd days

#LuxorTakesYouBack #ChildhoodMemories



Upsons Bhatla As a kid I aspired to be a fashionista, just like Barbie, "When I was a kid, many times I used to DIY with my frocks and clothes just to be like Barbie Doll, I used to wear mom's heels and wear makeup and used to catwelk with my Puppy\_and I had a hug... See More



Luxerndia (i). countralia - Nov 13 This indeed took us back to those

This indeed took us back to those times, those fights between siblings , that chaos filled with fun and laughter.

Thank you for bringing this up!!

#### #LuterTaken/TauBeck #ChistwinsDay

#### PremSegar 🙂 (DPremSegar003 - Nov 13

Replying to @Loontrola @NewsContext and 7 others S68 remember that joy of flying kites with my friends on historial. Cheering for every kite cutting

#LuxorTakesYouBack #ChildhoodMemories



Iastfoodieonearth As a child, I .... loved creating those paper boats to float in puddles. I used to make them very neatly. I make paper planes with my son and we play star wars for hours ! When it rained we make paper boats → and play in puddles splashing , jumping and having too much fun. I love to be #BachonkeSaathBacha Creating a paper boat subsequently gave me as much jay as it did to my son. #LuxorTakesYouBack



School bus made by ice-cream's stick #LuxorTakesYouBack @kittu16j @bhavikalteuwani @dheera[\_kumar840 @ismeetkaurm @neetkaurm @neetam\_aman\_arora

@kmudgal101187 @kangna\_suresh

mr.jayvinsinh\_gohil Me and my Friend ,we got new bloycles on childhood...we ride bloycle and goas in unknown places.Find out new SHORT CUTS, new shops and we played cricket ...,FLYING KITES and Fight with kite @kartikpatel\_\_027 @mr.nik\_100B @patel\_nishaa #luxorindia #luxortakesyouback @luxor\_india ...

3w 1 lice Reply

nishitaansh #uxortakesyouback# my fondest childhood memory is with my brother @rachitgoel88 we both usad ta@rlight with each other and no one can stop us a @rachitgoel88 @anu\_gupta127 @pram\_goel

3w tike Heply

Like Repty Mensage - 3w





Reaction	Reach	Impressions	Comments
78,870	1,75,054	1,84,130	145



Likes	Engagement	Retweets	Replies
1,300	5.1%	657	502



Likes	Comments	Reach	Impression	Video Views
28,502	82	2,452	3,490	40,650

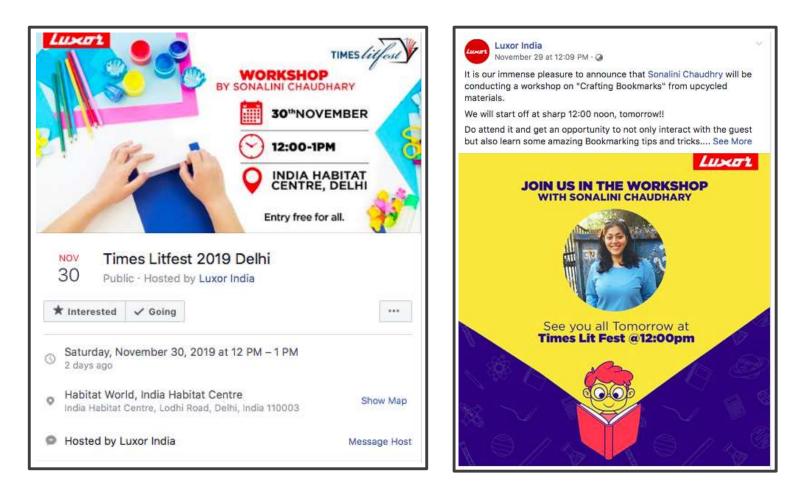


## **TIMES LIT FEST** (Event Coverage)



## PRE-EVENT

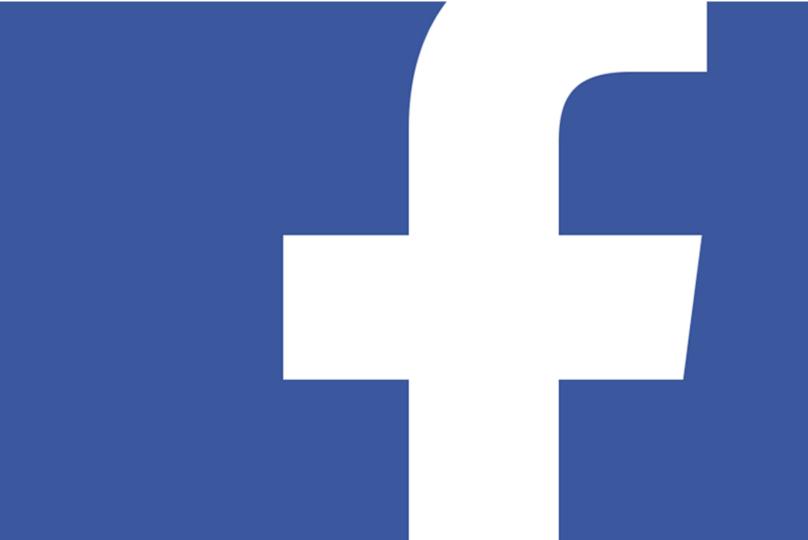
Event tab was created, wherein updates and glimpses from the event were shared





## EVENT DAY

(The team was present at the event location to cover the event )



### Luxor

...

Published by Vivek Banka :\*! • November 35 at 12:30 PM • @

Students creating Bookmarks from upcycled material at Times Lit Fest -Delhi conducted by Sonalini Chaudhary.

#timeslitfest #timeslitfest2019 #tlf2019 #Luxorindia

OOS ISK



33 Comments 8 Stare



Good to see how parents joined there munchkins to encourage them in creating artworks.

#LuxorIndia #TimesIitFest2019 #TimesLitFestDeihi









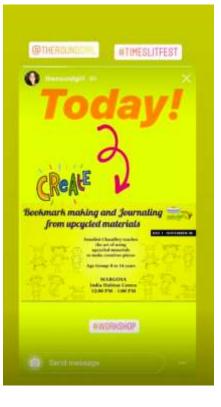


haar india - Fotom

Salar India Stadents creating Beakmanke from updjeted material optimed/Testabili conducted by Otherburndgin.

Minusiliteri Minusiliteri2019 M12019 82019 Acreative Anto Alefri Autoreta Adeltifezt Alterguna Astocoantiala Minust

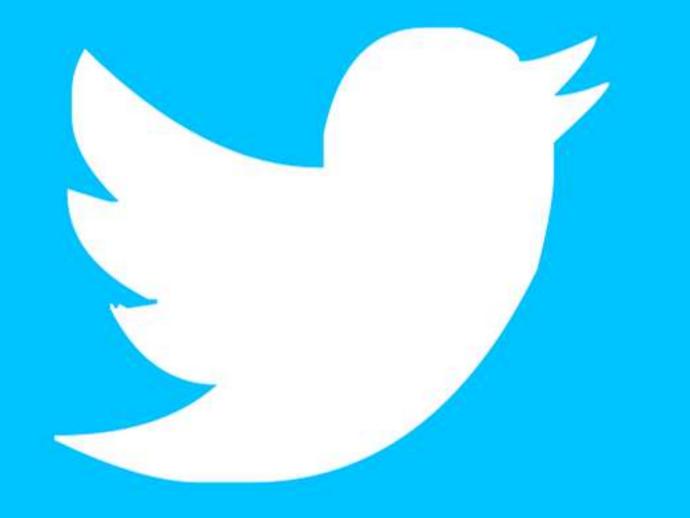




### **@THEROUNDCIRL**

## "Workshop on Creating Bookmarks from upcycled materials









LuxorIndia @LuxorIndia · Nov 30 Amazing workshop conducted by @TimesLltFestDel at India Habitat Centre.

Beautiful artwork created by children with our stationery.

#### #LuxorIndia #TimeslitFest2019



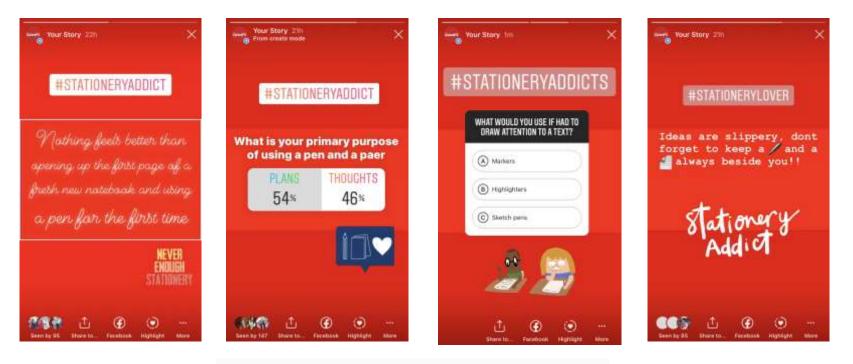


# **CONTENT HIGHLIGHT**

### **BEST CREATIVES**



### **INSTAGRAM STORIES and HIGHLIGHTS**



















#luxorinkt...

TimesLitF...

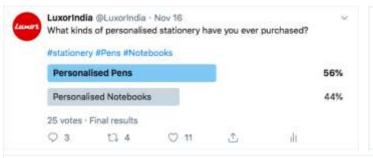
Children's ...

Duorite

### USER GENERATED CONTENT



### NEUTRAL TWEETS





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ult.

Nothing feels better than opening up the first page of a fresh new notebook or using a beautiful pen for the first time.

#### #stationery #StationeryLovers #luxor



10001

LuxorIndia @LuxorIndia · Nov 19 Ideas are slipperv.

It's best to keep a pad of paper and a pen at your bedside, so you can stab them during the night before they get away.

16

,**Λ**,

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#### #Creativity #ideas #stationeryaddict



#### #stationeryAddict #Notebooks #Luxor

LuxorIndia @LuxorIndia · Nov 22

maybe you mess it up.

luxor1

Yes, Alw	vays			100%
No,neve	r			0%
16 votes ·	Final results			
$\bigcirc$ 4	174	♡ 10	 dt	

Do you also hesitate to write on the first page of a notebook, because

LuxorIndia @LuxorIndia · Nov 13

Punishments were never fun, but were bearable if we had friends by our side

Share how did you and your friends shared those moments?

#LuxorTakesYouBack #ContestAlert #ChildhoodMemories

 $\bigcirc 9$ 0 16 <u>`</u>↑, 11 13



## ORM



Sir I want the company distributional ship in Karnataka ( north Karnataka) is it possible sir If yes what is the procedure sir



How much do your products or services cost?



Microtip pen ink of luxury is not available now ,have u stopped manufacturing?





I need phone number of dealer in Chennai ramapuram



Can I get the contact details of you marketing manager?

Hey, this is Disha Jain representing Flame University, Pune (Maharashtra). We are hosting a Film Festival called FirstCut which is being held during the dates 6th to 8th March 2020 and would like to partner with your brand. If interested kindly contact Rishabh Jain - 7474319836 and the email id is disha.jain@flame.edu.in Sincerely The FirstCut Sponsorship Team.

Hello,

I am the Marketing Coordinator at Mood Indigo IIT Bombay, Asia'a largest cultural fest. We have a footfall of over 1.5 lac people and a magnanimous budget, attended by some of the greatest personalities in the country. We would like to explore association options with you. Regards.

Hel	0	mam/	sir

Yashu here!!

ur products looks interesting and would love to collaborate with you.

As now I have 6.5k+ followers, check my insta handle @nishuyashublogdairy

If ur interested u can my reach and impressions too!! Vil b waiting for ur response

Thank u

1000

## **THANK YOU**